



PACESETTER

"How to Sell 25 Items in One Week"

STRATEGY

ITEMS SOLD

MONDAY

Sell to Mom & Dad at home after scout meeting

1

TUESDAY

Scout sells to neighbors on both sides of his house and the two neighbors across the street

4

WEDNESDAY

Mom takes the Popcorn Sheet to work or civic club

6

THURSDAY

Dad takes the Popcorn Sheet to work or club or etc.

4

FRIDAY

Call both Grand Ma's and two favorite Aunts

4

SATURDAY

Participate in the Blitz or have Dad drive you around to the homes of family friends in other neighborhoods

6

TOTAL SALES..... 25 containers



*This strategy works very successfully for the individual and for a whole unit to quickly reach goal. Often it results in more than 25 as customers typically buy more than one container. Don't short cut the daily activity just because you reach 25.

GOOD LUCK!!! GOOD SELLING!!!

